#### **Smart Personal Protection**

How realtors will address safety concerns with Smart Personal Protection

> Steven Allen Founder / Inventor

#### defender24/7





#### SMART HOME & IoT

- The segments on the Internet of Things that will have an impact
- Physical health
- Mental wellness
- Safety and security
- Connection to family and friends







#### HOME SECURITY & AUTOMATION

Home Security has become the driver of home automation

Opportunity for marketing "smart homes"

**Everywhere Security with** Smart Personal Protection







#### SAFETY PROBLEM

A violent crime occurs every 25.3 seconds in the US and 67% of those crimes occur outside of the home.<sup>1</sup>

Stress dramatically impacts memory of an eyewitness when identifying their attacker.<sup>2</sup>

40% of Realtors experienced a situation that caused them to fear for their safety.







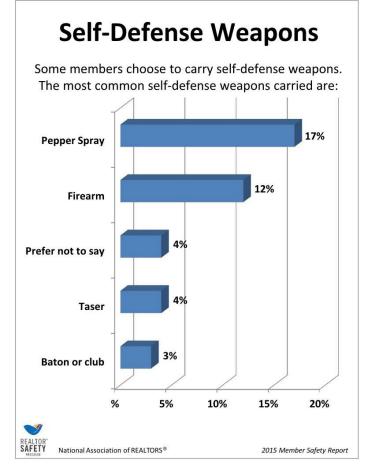
## "[safety] is a priority borne of tragedy"

NAR President Chris Polychron March 2015





#### WHAT DO REALTORS DO TODAY?



13% of members use a *smart phone safety app* to track whereabouts and alert colleagues in case of an emergency.



Source: 2015 Member Safety Report



http://www.realtor.org/reports/2015-member-safety-report

### "Something for Us"

# Smart Personal Protection satisfies the security and self-defense needs of realtors to address on-the-job risks.





IDENTIFY



#### **HOW IT WORKS**

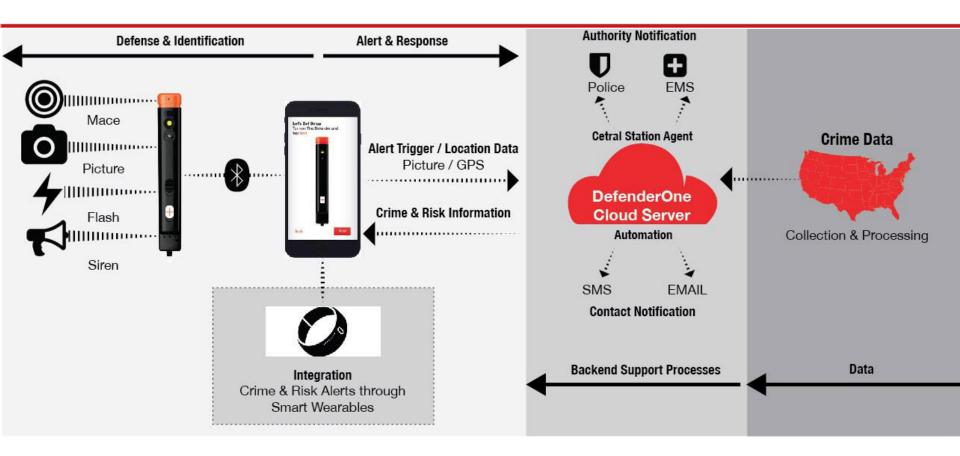








#### **One Action – Everywhere Security**







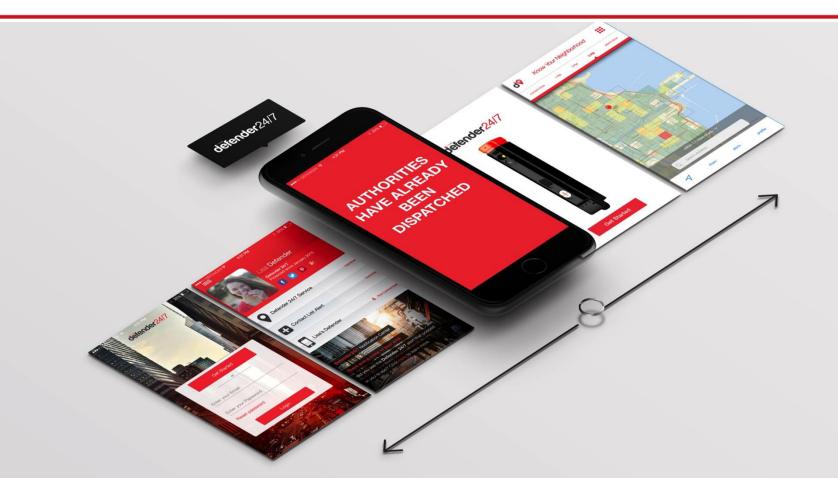
#### REALTOR SAFETY with Smart Personal Protection







#### **Smart Personal Protection**







#### **Innovation Path**







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